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## **easyJet and Mondial Assistance Reach for the skies with successful partnership**

**Three year pan-European deal offers great travel insurance cover at low prices**

easyJet, Europe's leading low-fares airline, has renewed its contract with worldwide leader in travel insurance services, Mondial Assistance, to provide online travel insurance to its customers. The new three year pan-European deal cements the strong partnership forged between the two companies since Mondial Assistance first started to provide travel insurance to easyJet's customers via a white label internet solution in 2002.

Mondial Assistance was chosen by easyJet against tough competition in the travel insurance marketplace to provide dynamically packaged travel insurance, branded as easyJet, in 16 countries across Europe\*. Additionally, standalone insurance options will be available in all 21 of the countries served by the airline which carries more than 3 million passengers per month and reported over 20% growth in revenue for the 12 months to September 2006. A number of product enhancements have also been introduced since the new contract came into force.

Over 33 million travellers per year will continue to be able to book easyJet branded single and annual multi-trip travel insurance through easyJet's website at the same time as their flights or independently. Once the insurance has been purchased, all policy documents are sent within four hours by e-fulfilment.

The strength of the relationship and understanding between the two companies was key to the renewal of the contract. Another important factor was the capability of Mondial Assistance to provide a consistent product and service across Europe and beyond, via its presence in over 26 countries with 33 operations centres on five continents. This is crucial to easyJet as it continues to expand its European network, giving customers across the region access to the same products and high quality of service.

**Andy Hibbert, Head of Ancillary Revenue at easyJet**, comments: "We are delighted to continue working with Mondial Assistance to offer easyJet customers insurance which gives them the best level of cover for their trip at a low cost. Mondial Assistance has not only demonstrated its capacity as a truly international provider, but also stands out from the competition in terms of its value for money offering which does not compromise the quality of its products."

**Erick Morazin, Director of International Sales for all travel related activity at Mondial Assistance**, comments: "The easyJet contract is of great importance to our business and we are very excited to continue working with them. Mondial Assistance prides itself on delivering a top class, worldwide service at the best possible price to its customers and to their end users, and in this respect there is clear synergy with easyJet. We look forward to introducing new developments over the coming months and continuing to lead the online travel insurance field with our innovative and bespoke solutions."

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**Notes To Editors:**

\*Countries where Mondial Assistance will provide dynamically packaged easyJet branded travel insurance: UK, Spain, France, Italy, Germany, Netherlands, Denmark, Poland, Switzerland, Czech Republic, Portugal, Hungary, Greece, Slovenia, Estonia and Latvia.

**About Mondial Assistance Group:**

An intervention every 3 seconds, anywhere in the world. Worldwide leader in assistance, travel insurance and personal services, today Mondial Assistance Group counts nearly 8,000 staff members speaking over 40 languages. They work throughout the world in collaboration with a network of 400,000 service providers and 240 correspondents. 250 million people, or 4% of the world population, benefit from the Group's services, which it proposes on 5 continents in over 26 countries. The Group mainly operates under its three international brands: ELVIA, Mondial Assistance and World Access. Mondial Assistance Group is a member of the Allianz Group through AGF and RAS International, each holding a 50% capital stake. [www.mondial-assistance.com](http://www.mondial-assistance.com)

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**About easyJet:**

**easyJet** is Europe's leading low-fares airline, currently operating 122 aircraft on 270 routes between 74 airports in 21 countries. easyJet carried over 32.5 million passengers in the past 12 months.

**easyJet** flies to:

Aberdeen, Alicante, Almeria, Amsterdam, Asturias, Athens, Barcelona, Basel, Belfast, Berlin, Bilbao, Bordeaux, Bournemouth, Bratislava, Bremen, Bristol, Budapest, Cagliari, Cologne, Copenhagen, Cork, Dortmund, Edinburgh, Faro, Geneva, Glasgow, Grenoble, Hamburg, Ibiza, Inverness, Istanbul, Knock, Krakow, La Rochelle, Lisbon, Liverpool, Ljubljana, London Gatwick, London Luton, London Stansted, Lyon, Maastricht, Madrid, Mahon, Malaga, Marrakech, Marseille, Milan Linate, Milan Malpensa, Munich, Murcia, Naples, Newcastle, Nice, Nottingham East Midlands, Olbia, Palermo, Palma, Paris Charles de Gaulle, Paris Orly, Pisa, Prague, Riga, Rijeka, Rimini, Rome, Shannon, Split, Tallinn, Toulouse, Turin, Valencia, Venice, Warsaw.

Book online at [www.easyJet.com](http://www.easyJet.com)

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